

RESOLUTION NO.: R-2021-019

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COLUMBIA, SOUTH CAROLINA, APPROVING THE ISSUANCE BY THE HOUSING AUTHORITY OF THE CITY OF COLUMBIA, SOUTH CAROLINA OF ITS NOT TO EXCEED \$7,600,000 MULTIFAMILY HOUSING REVENUE BONDS (PALMETTO TERRACE APARTMENTS PROJECT), IN ONE OR MORE SERIES, PURSUANT TO SECTION 147(F) OF THE INTERNAL REVENUE CODE OF 1986, AS AMENDED; PROVIDING CERTAIN OTHER MATTERS IN CONNECTION THEREWITH; AND PROVIDING AN EFFECTIVE DATE

WHEREAS, Palmetto Terrace Redevelopment, LLC, a South Carolina limited liability company, or its successors or assigns (the "Company"), has represented to the City Council (the "City Council") of the City of Columbia, South Carolina (the "City") that it desires to finance the acquisition and rehabilitation of a 112-unit affordable rental housing community located at 3021 Howell Court, Columbia, South Carolina and known as Palmetto Terrace Apartments (the "Project"); and,

WHEREAS, the Company has further represented to the City Council that substantial cost savings would be recognized by financing the Project through a plan of financing consisting of the issuance by the Housing Authority of the City of Columbia, South Carolina (the "Issuer") of its multifamily housing revenue bonds, in one or more series, in the aggregate principal amount not to exceed Seven Million Six Hundred Thousand and No/100 (\$7,600,000.00) Dollars (the "Bonds") to finance the Project; and,

WHEREAS, the Company has further represented to the City Council that a portion of the proceeds of the Bonds would be used for the purpose of (a) financing the cost of acquisition and rehabilitation of the Project and (b) paying certain costs of issuance of the Bonds; and,

WHEREAS, Section 147(f) of the Internal Revenue Code of 1986, as amended, including the U.S. Treasury Regulations promulgated thereunder (collectively, the "Code"), requires as a condition of exclusion from gross income for federal income tax purposes of the interest on private activity bonds, that the issuance of private activity bonds, as defined in Section 141(a) of the Code, such as the Bonds be approved, after a public hearing following reasonable public notice, by the governmental unit on behalf of which such bonds are to be issued and the governmental unit having jurisdiction over the area in which the bond financed property is located; and,

WHEREAS, the City Council constitutes the elected legislative body of the City and the Company has represented to the City Council that it is the applicable elected representative required to approve the issuance of the Bonds for the purpose of financing the Project within the meaning of Section 147(f) of the Code; and,

WHEREAS, the Company has represented to the City Council that the Issuer has approved or will approve prior to the issuance of the Bonds, the issuance of the Bonds and the financing of the Project consistent with all applicable requirements of federal and state law (including but not limited to Section 147(f) of the Code); and,

WHEREAS, the Company has requested the City Council, pursuant to Section 147(f) of the Code, to approve the issuance by the Issuer of the Bonds for the purpose of providing funds to the Company to finance the Project; and,

WHEREAS, on February 25, 2021, the Company published in *The State*, a newspaper of general circulation in the City a notice of public hearing to be held on March 4, 2021, at 9:00 a.m. or as soon thereafter as such matters may be heard by means of a telephonic meeting conducted by the Issuer to consider the issuance by the Issuer of the Bonds and nature of the Project to be financed with a portion of the proceeds of the Bonds; and,

WHEREAS, notice of the public hearing was duly published as indicated by the copy of the notice as it appeared in *The State* attached hereto as <u>Exhibit A</u>; and,

WHEREAS, the public hearing was duly held by the Issuer on March 4, 2021, during which public hearing members of the public were afforded the opportunity to express their views on the issuance by the Issuer of the Bonds

and the use of a portion of the proceeds thereof to finance the Project as indicated by the Certificate As To Public Hearing attached hereto as Exhibit B; NOW, THEREFORE,

BE IT RESOLVED by the Mayor and City Council of the City of Columbia, South Carolina, this 16th day of March, 2021, as follows:

Section 1. The issuance by the Issuer of the Bonds in an aggregate amount not to exceed \$7,600,000 for the purpose of providing funds to the Company to finance the Project is hereby approved pursuant to and in accordance with Section 147(f) of the Code.

Section 2. A hearing open to the public, and conducted telephonically due the COVID-19 pandemic, pursuant to Internal Revenue Service Rev. Proc. 2020-21 as extended by Rev. Proc. 2020-49, was held on March 4, 2021, for which the Company has represented to the City Council that due and reasonable public notice, being published in The State as described above, was given by or on behalf of the Company in accordance with the provisions of applicable law and procedures established therefor.

Section 3. Such approval by the City Council shall not be construed as (i) an endorsement of the creditworthiness of the Issuer, the Company or the financial viability of the Project, (ii) a recommendation to any prospective purchaser to purchase the Bonds, (iii) an evaluation of the likelihood of the repayment of the debt service on the Bonds, or (iv) approval of any building or other regulatory permits relating to the Project, and the City Council shall not be construed by reason of its adoption of this Resolution to make any such endorsement, finding or recommendation, to have waived any rights of the City, or to have caused the City to be estopped from asserting any rights or responsibilities it may have in such regard. Further, the Bonds shall not constitute an indebtedness of the State of South Carolina, the City or any political subdivision thereof, but shall be payable solely from revenues of the Company pledged to the payment of the Bonds. The approval by the City Council of the issuance of the Bonds by the Issuer to finance the Project shall not be construed to obligate the City to incur any liability, pecuniary or otherwise, in connection with either the issuance of the Bonds or the acquisition and renovation of the Project.

This Resolution shall take effect immediately upon its adoption. Section 4.

That the provisions of this Resolution are hereby declared to be separable, and if any Section 5. section, phrase or provision shall, for any reason, be declared to be invalid, such declaration shall not affect the validity of the remainder of the sections, phrases or provisions of this Resolution.

Section 6. That all ordinances, resolutions or orders or parts thereof in conflict with the provisions of this Resolution are, to the extent of such conflict, hereby superseded.

Requested by:

Assistant City Manager Gentry

Approved by:

City Manager

Approved as to form:

ATTEST:

Crike O. M. Hemmond City Clerk

City Attorney

Introduced: 3/16/2021 Final Reading: 3/16/2021

EXHIBIT "A"

NOTICE OF TELEPHONIC PUBLIC HEARING

NOTICE IS HEREBY GIVEN that a public hearing will be held by the Housing Authority of the City of Columbia, South Carolina (the *"Issuer"*), on March 4, 2021 at 9:00 a.m., or as soon thereafter as the matter can be heard, and will be held telephonically by the Issuer, in connection with the issuance by the Issuer of its Multifamily Rental Housing Revenue Bonds (Palmetto Terrace Apartments Project) (the *"Bonds"*), in one or more tax-exempt and/or taxable series, as part of a plan of financing in an aggregate principal amount not to exceed \$7,600,000. The Bonds will be an issue of "exempt facility bonds" issued to finance a "qualified residential rental project" as defined in Section 142(a)(7) of the Internal Revenue Code of 1986, as amended (the *"Code"*).

<u>Principal User of Bonds and Project</u>. The proceeds of such Bonds, when and if issued, will be loaned by the Issuer to Palmetto Terrace Redevelopment, LLC (the "*Company*"). The Issuer will issue the Bonds under one or more Trust Indentures (the "*Indenture*") between the Issuer and U.S. Bank National Association (the "*Trustee*") and will use the proceeds of the Bonds to provide funds to a financial institution or institutions (the "*Lender*") to fund a mortgage loan or loans (the "*Mortgage Loan*") to the Company, to finance the acquisition, rehabilitation, furnishing and equipping of Palmetto Terrace Apartments, a 112-unit affordable rental housing community located at 3021 Howell Court, Columbia, South Carolina 29203 in Richland County, South Carolina, and the substantial rehabilitation, furnishing and equipping thereof (the "*Project*"); to be owned by the Company.

<u>Limited Obligation</u>. The Bonds will be payable by the Issuer solely and exclusively out of payments to be made by the Company and the Trust Estate pledged to the Trustee under the Indenture. The Bonds will not constitute an indebtedness of the Issuer, the State of South Carolina, or any political subdivision thereof within the meaning of any South Carolina constitutional provision or statutory limitation nor give rise to a pecuniary liability of the Issuer, the State of South Carolina, or any political subdivision thereof. The Bonds will not constitute a charge against the general credit or taxing powers of the Issuer, the State of South Carolina, or any political subdivision thereof. The Issuer has no taxing authority.

<u>Teleconference Only</u>. Due to the COVID-19 public health emergency, pursuant to Internal Revenue Service Rev. Proc. 2020-21 as extended by Rev. Proc. 2020-49, the Public Hearing will be conducted by the Issuer telephonically and the public will not be able to attend in person. However, all persons who wish to provide comments or listen to the public hearing may join by calling toll free at 1-888-529-1884 using access code: 803 540 7804. Members of the public may submit oral or written comments to the Issuer to express their views for or against the proposed issuance of the Bonds or the location and nature of the Project. Those who present comments during the Public Hearing will be permitted to address the Issuer regarding the Project or the Bonds for no more than five (5) minutes. Members of the public may also submit views to the Issuer in writing via mail to Lucinda Herrera, Senior Vice President of Development, Housing Authority of the City of Columbia, South Carolina, 1917 Harden Street, Columbia, South Carolina 29204 or via email to cherrera@columbiahousingsc.org. The Issuer will not prepare a transcript of the public hearing.

HOUSING AUTHORITY OF THE CITY OF COLUMBIA, SOUTH CAROLINA

EXHIBIT "B"

CERTIFICATE AS TO PUBLIC HEARING

I, the undersigned, on behalf of the Housing Authority of the City of Columbia, South Carolina (the "*Authority*") and the Mayor of the City of Columbia, South Carolina (the "*City*"), do hereby certify as follows:

1. Attached hereto is an Affidavit of Publication of Notice of Public Hearing held by the Authority in connection with the issuance by the Authority of its not exceeding \$7,600,000 aggregate principal amount Multifamily Housing Revenue Bonds (Palmetto Terrace Apartments Project), the proceeds of which will be made available to Palmetto Terrace Redevelopment, LLC, a South Carolina limited liability company (the "*Company*") to assist it with the financing of the acquisition, rehabilitation, furnishing and equipping of Palmetto Terrace Apartments, a 112-unit affordable rental housing facility located at 3021 Howell Court, Columbia, South Carolina 29203 in the City (the "*Project*"); to provide safe and sanitary affordable rental housing to low income residents of the City. The Project will be owned and operated by the Company.

2. Representatives of the Authority and the Company were present at the public hearing described in the above-mentioned Notice, which hearing was held at the time and manner specified therein. All persons desiring to do so were given reasonable opportunity to speak and, if requested, to present their opinions in writing regarding the issuance by the Authority of the Bonds and the use of the proceeds for the purposes described in paragraph 1 above. There were no written comments received. Several members of the public participated in the telephonic public hearing and posed questions regarding the nature of the Project, the Project's impact on current residents, including displacement and future rent rates, the timeframe for Project completion, the process of sub-contractor selection, and general questions regarding the issuance of private activity housing bonds. Representatives of the Company provided an overview of the Project, the time for completion, explained provisions for current tenants impacted by the Project, and explained that the Project would remain an affordable rental housing community. There was no opposition to the issuance of the Bonds for the purposes described in paragraph 1 above.

IN WITNESS WHEREOF, I have hereunto set my hand this 5th day of March, 2021.

Ivory Mathews, Executive Director

| SECTION 1 – GENERAL INFORMATION | | | | | | |
|--|-------------------------------------|--------------|------------|------|--|--|
| NAME OF APPLICANT | Palmetto Terrace Redevelopment, LLC | | | | | |
| EXISTING PROPERTY NAME | Palmetto Terrace | | | | | |
| PROPOSED PROPERTY NAME | Palmetto Terrace | | | | | |
| PROPERTY ADDRESS | 3021 How | ell Court | | | | |
| PROPERTY ADDRESS | Columbia | , SC 29203 | 3 | | | |
| TOTAL NUMBER OF EXISTING UNITS | 112 | | | | | |
| TOTAL NUMBER OF PROPOSED UNITS | 112 | | | | | |
| | 30% 50% 60% Othe | | | | | |
| UNITS (Number of units under each income level) | | | 112 | | | |
| BEDROOM SIZE OF PROPOSED UNITS | 1 BR | 2 BR | 3BR | 4 BR | | |
| BEDROOM SIZE OF PROPOSED UNITS | 24 | 48 | 40 | | | |
| | Section 8 H | AP Contract: | YES | NO | | |
| EXISTING SUBSIDY CONTRACT | Date of Contract: 6/1/2017 | | | | | |
| | Re | enewal Term: | 20 Years | | | |
| NAME OF EXISTING OWNERSHIP | Palmetto ⁻ | Terrace Ap | partments, | LLC | | |
| NAME OF PROPOSED NEW OWNERSHIP | Palmetto ⁻ | Terrace, Ll | LC | | | |
| SCOPE OF WORK | New Construction (Months) | | | | | |
| SCOPE OF WORK | Rehab Construction (Months) | | | | | |
| DESIRED DATE OF BOND INDUCEMENT | | Decemb | per 2020 | | | |
| DESIRED DATE OF BOND RESOLUTION | | Januar | y 2021 | | | |
| DESIRED CLOSING DATE | | June | 2021 | | | |

SECTION 2 - NARRATIVES

A. Project Overview – Provide a brief description of the proposed project. At a minimum this description should include a property description including amenities; a description of the neighborhood/location; resident type; and other relevant information.

See attachment 13, Site Suitability Determination and General Site Information.

B. Relocation – Describe any proposed relocation of residents including temporary as ell as any permanent relocation. Detail the relocation and construction phasing plans as applicable.

Residents will be moved within the site; there will be no off-site relocation.



- **C. Ownership** Provide an organizational chart as an attachment to this overview showing ownership identifying all parties in the ownership structure and the type of entity.
- **D. Developer Experience –** Provide a brief overview of the Development Team and your experience in developing/redeveloping projects of similar size and scope. Provide a list of 5 other projects owned/developed in the Columbia area.

Experience:

See attached Statement of Qualifications.

Other Projects: (Indicate if acquisition/rehab; rehab only or new construction)

| Name | Address | Number of Units | Development Method and TDC |
|---|---------|--------------------|-------------------------------|
| See list attached to Statement of Qualifications | | | |
| | | | |
| | | | |
| | | | |
| | | | |

COLUMBIA HOUSING TAX EXEMPT BOND PROGRAM - DEVELOPMENT BUDGET

PROPERTY NAME: PALMETTO TERRACE REDEVELOPMENT

| PERMANENT LENDER | FHA 223F | |
|--|----------------------------|-----------|
| SOURCES | | |
| | ¢6 755 000 | |
| First Mortgage Loan HUD 223f | \$6,755,900 \$2,516,428 | |
| LIHTC Equity - Federal LIHTC Equity - State | \$3,516,428 \$2,198,208 | |
| Other: Owner Contribution | \$298,522 | |
| TOTAL SOURCES | | 2,769,058 |
| | ψ12 | .,703,030 |
| USES | | |
| ACQUITION | | |
| Land | \$550,000 | |
| Exisiting Structures | \$4,713,000 | |
| Other | \$0 | |
| TOTAL ACQUSITION COSTS | \$5 | ,263,000 |
| CONSTRUCTION COSTS | | |
| Site Work | \$136,000 | |
| New Construction | \$0 | |
| Rehab | \$3,346,223 | |
| General Conditions | \$208,000 | |
| Contractor Overhead | \$73,804 | |
| Contractor Profit | \$225,842 | |
| Contingency | \$399,987 | |
| Other: Permits/Bond Premium | \$59,873 | |
| TOTAL CONSTRUCTION | \$4 | ,449,729 |
| PROFESSIONAL FEES | | |
| Architecture and Engineering | \$20,000 | |
| Legal Fees | \$170,000 | |
| CPA Certificaiton Fees | \$20,000 | |
| Consultant Fees | \$0 | |
| TOTAL PROFESSIONAL FEES | | 210,000 |
| | | |
| INTERIM COSTS | | |
| Construction Interest | \$243,212 | |
| Construction Loan Costs | \$0 | |
| Credit Enhancment | \$0 | |
| Other: Insurance during construction | \$55,500 | |
| TOTAL FINANCING FEES | \$2 | 298,712 |

COLUMBIA HOUSING TAX EXEMPT BOND PROGRAM - DEVELOPMENT BUDGET

PROPERTY NAME: PALMETTO TERRACE REDEVELOPMENT

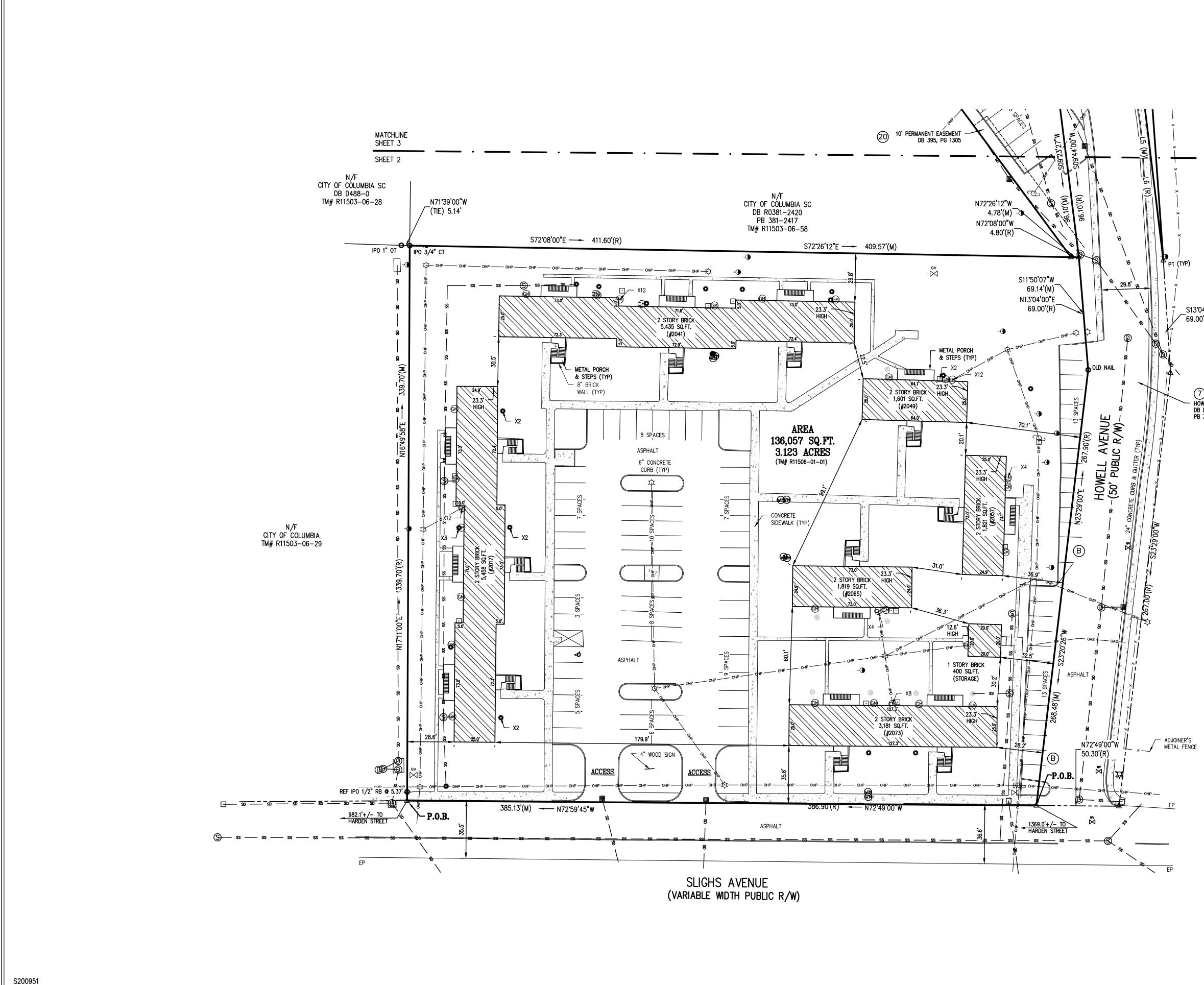
FINANCING EXPENSES

| Bond Costs | \$0 | |
|--|-------------|--------------|
| Bridge Loan Expense | \$0 | |
| Permanent Loan Costs | \$251,755 | |
| Title and Recording | \$21,000 | |
| Other: Rating agency; printing and mailing | \$12,201 | |
| TOTAL RESERVES | | \$284,956 |
| SOFT COSTS | | |
| Appraisal | \$11,500 | |
| Environmental | \$41,000 | |
| Market Study | \$7,250 | |
| Relocation Expense | \$15,000 | |
| Lease Up Expense | \$0 | |
| SC Housing Fees | \$137,807 | |
| Soft Costs Contingency | \$0 | |
| Other: Appraisal fee to SC Housing | \$8,500 | |
| TOTAL SOFT COSTS | | \$221,057 |
| | | |
| SYNDICATION COSTS | | |
| Partnership Organization | \$30,000 | |
| Tax Opinion | \$13,000 | |
| Other: PIS Fee | \$1,000 | |
| TOTAL SYNDICATION COSTS | | \$44,000 |
| DEVELOPER COSTS | | |
| Developer Fees | \$1,445,596 | |
| Other: | \$0 | |
| TOTAL DEVELOPER COSTS | | \$1,445,596 |
| PROJECT RESERVES | | |
| Operating Reserves | \$302,008 | |
| Initial Deposit to Replacement Reserve | \$200,000 | |
| Tax and Insurance Reserves | \$50,000 | |
| Other: | | |
| TOTAL RESERVES | | \$552,008 |
| TOTAL DEVELOPMENT COSTS | | \$12,769,058 |

13 – SITE SUITABILITY DETERMINATION AND GENERAL SITE INFORMATION



-81.023 34.026 Degrees





BL BUILDING LINE CL CENTERLINE

CMP CORRUGATED METAL PIPE

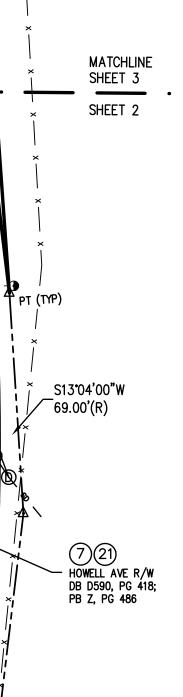
- CT CRIMP TOP DE DRAINAGE EASEMENT
- EP EDGE OF PAVEMENT IPO IRON PIN OLD-**O** IPS IRON PIN SET-**O**
- N&C NAIL & CAP OT OPEN TOP
- RB REBAR
- RCP REINFORCED CONC PIPE R/W RIGHT OF WAY
- SD STORM DRAIN

| TEL I TELEPHONE PEDESTAL |
|-------------------------------|
| |
| DI 🖽 DROP INLET |
| 🖾 ELEC TRANS |
| ×90.0 ELEVATION |
| 🐺 FIRE HYDRANT |
| 🕑 GAS METER |
| GV 🖂 GAS VALVE |
| LP 🌣 LIGHT POLE |
| PP COUPOWER POLE |
| GP - GUY ANCHOR |
| SDMH ${\mathbb Q}$ SD MANHOLE |

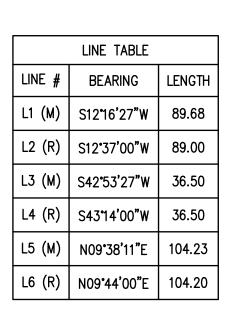
SSMH © SS MANHOLE SSMH © SS MANHOLE TMH © TELEPHONE MANHOLE CO • CLEAN OUT

CATV ■ CABLE TV PEDESTAL TC/BC TOP/BOTTOM CURB TW/BW TOP/BOTTOM WALL VCP VITRIFIED CLAY PIPE WWATER METER WVWWATER VALVE -CTV-CABLE TV ----GAS---- GAS LINE ---OHP----OVERHEAD POWER ----OHT-----OVERHEAD TELEPHONE

--- RIGHT OF WAY



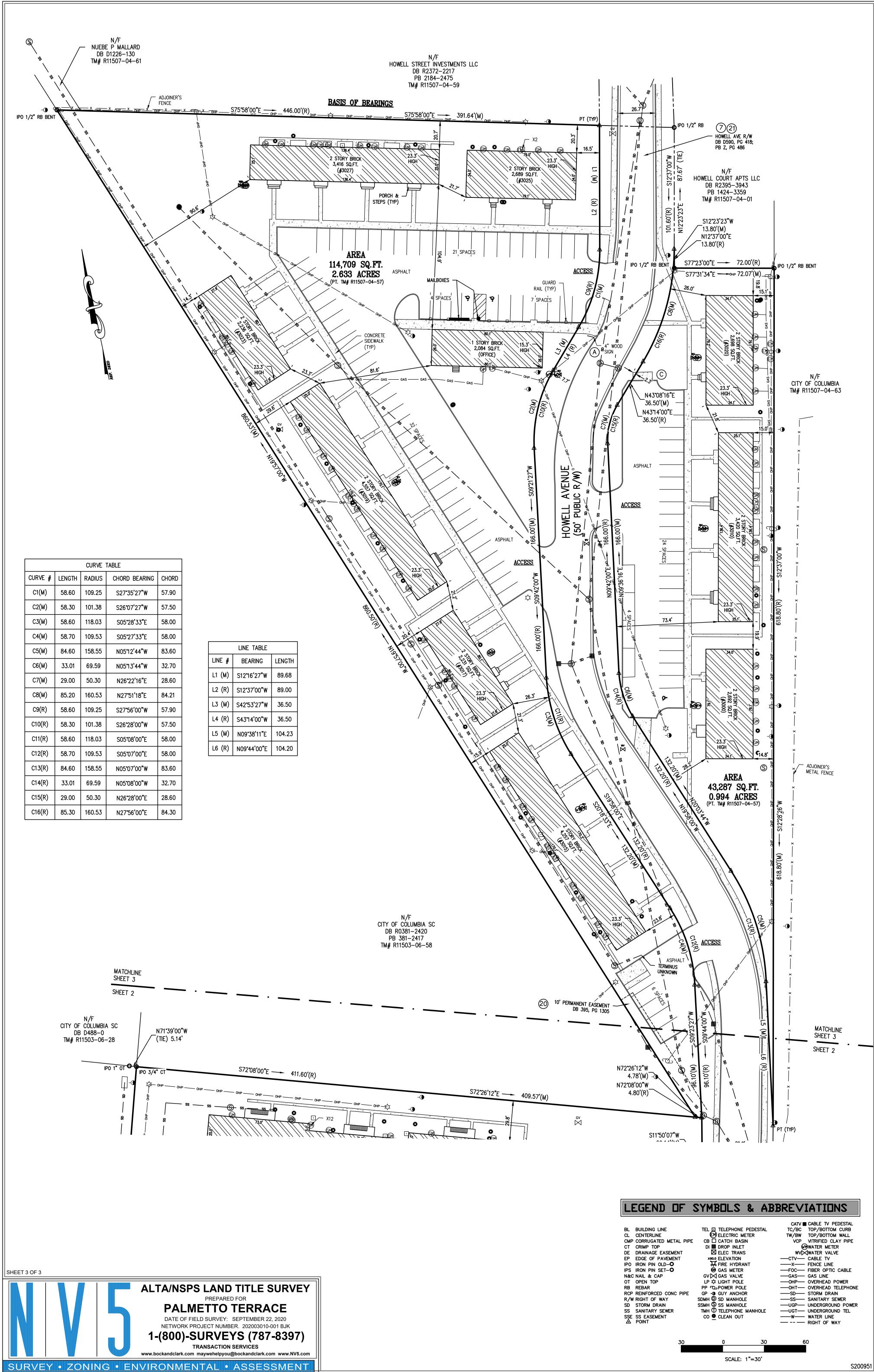
N/F CITY OF COLUMBIA TM# R11507-04-63



| CURVE # | LENGTH | RADIUS | CHORD BEARING | CHORD |
|---------|--------|--------|----------------------|-------|
| C1(M) | 58.60 | 109.25 | S27°35'27"W | 57.90 |
| C2(M) | 58.30 | 101.38 | S26°07'27"W | 57.50 |
| C3(M) | 58.60 | 118.03 | S05 ° 28'33"E | 58.00 |
| C4(M) | 58.70 | 109.53 | S05°27'33"E | 58.00 |
| C5(M) | 84.60 | 158.55 | N0512'44"W | 83.60 |
| C6(M) | 33.01 | 69.59 | N0513'44"W | 32.70 |
| C7(M) | 29.00 | 50.30 | N26°22'16"E | 28.60 |
| C8(M) | 85.20 | 160.53 | N27 * 51'18"E | 84.21 |
| C9(R) | 58.60 | 109.25 | S27*56'00"W | 57.90 |
| C10(R) | 58.30 | 101.38 | S26°28'00"W | 57.50 |
| C11(R) | 58.60 | 118.03 | S05°08'00"E | 58.00 |
| C12(R) | 58.70 | 109.53 | S05°07'00"E | 58.00 |
| C13(R) | 84.60 | 158.55 | N05°07'00"W | 83.60 |
| C14(R) | 33.01 | 69.59 | N05°08'00"W | 32.70 |
| C15(R) | 29.00 | 50.30 | N26°28'00"E | 28.60 |
| C16(R) | 85.30 | 160.53 | N27 * 56'00"E | 84.30 |

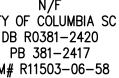
CURVE TABLE

60 SCALE: 1"=30' SHEET 2 OF 3 ALTA/NSPS LAND TITLE SURVEY PREPARED FOR PALMETTO TERRACE DATE OF FIELD SURVEY: SEPTEMBER 22, 2020 NETWORK PROJECT NUMBER. 202003010-001 BJK 1-(800)-SURVEYS (787-8397) TRANSACTION SERVICES www.bockandclark.com maywehelpyou@bockandclark.com www.NV5.com SURVEY • ZONING • ENVIRONMENTAL • ASSESSMENT



| CURVE TABLE | | | | | |
|-------------|--------|--------|-------------------------------|-------|--|
| CURVE # | LENGTH | RADIUS | CHORD BEARING | CHORD | |
| C1(M) | 58.60 | 109.25 | S27 * 35 ' 27"W | 57.90 | |
| C2(M) | 58.30 | 101.38 | S26°07'27"W | 57.50 | |
| C3(M) | 58.60 | 118.03 | S05 * 28'33"E | 58.00 | |
| C4(M) | 58.70 | 109.53 | S05 ° 27'33"E | 58.00 | |
| C5(M) | 84.60 | 158.55 | N05°12'44"W | 83.60 | |
| C6(M) | 33.01 | 69.59 | N05°13'44"W | 32.70 | |
| C7(M) | 29.00 | 50.30 | N26 ° 22'16"E | 28.60 | |
| C8(M) | 85.20 | 160.53 | N27 * 51'18"E | 84.21 | |
| C9(R) | 58.60 | 109.25 | S27*56'00"W | 57.90 | |
| C10(R) | 58.30 | 101.38 | S26°28'00"W | 57.50 | |
| C11(R) | 58.60 | 118.03 | S05°08'00"E | 58.00 | |
| C12(R) | 58.70 | 109.53 | S05 ° 07'00"E | 58.00 | |
| C13(R) | 84.60 | 158.55 | N05°07'00"W | 83.60 | |
| C14(R) | 33.01 | 69.59 | N05°08'00"W | 32.70 | |
| C15(R) | 29.00 | 50.30 | N26 ° 28'00"E | 28.60 | |
| C16(R) | 85.30 | 160.53 | N27 * 56'00"E | 84.30 | |

| | LINE TABLE | |
|--------|----------------------|--------|
| LINE # | BEARING | LENGTH |
| L1 (M) | S12°16'27"W | 89.68 |
| L2 (R) | S12 * 37'00"W | 89.00 |
| L3 (M) | S42*53'27"W | 36.50 |
| L4 (R) | S43°14'00"W | 36.50 |
| L5 (M) | N09 * 38'11"E | 104.23 |
| L6 (R) | N09 * 44'00"E | 104.20 |



Palmetto Terrace I – Columbia, SC Source: Brian Neukam, Manager Date: 11/19/2019





Subject Exterior

Subject Exterior



Subject Exterior



Subject Exterior



Subject Exterior



Subject Signage

Palmetto Terrace II – Columbia, SC Source: Brian Neukam, Manager Date: 11/19/2019





Subject Exterior



Subject Exterior



Subject Exterior

Subject Exterior



Subject Exterior



Subject Exterior

Palmetto Terrace I – Columbia, SC Source: Brian Neukam, Manager Date: 11/19/2019



View from Subject looking west on Slighs Avenue



View from Subject looking east on Slighs Avenue



Retail in Subject neighborhood



Typical single-family home in Subject neighborhood



Commercial use in Subject neighborhood



Typical single-family home in Subject neighborhood

Statement of Qualifications The Access Group LLC

Overview

The Access Group LLC is a privately-owned real estate investment company that buys, renovates, and operates apartment communities for low-income families. The firm presently owns 30 properties, including 27 subsidized buildings consisting of 2,300 apartment units located in fourteen states throughout the country.

Each of its properties is managed through its affiliated property management company, AGM Management LLC. AGM's staff consists of 70 qualified people who receive ongoing training and have extensive experience managing and maintaining affordable housing. The employees of AGM have a broad range of expertise in the areas of leasing and management, maintenance and construction, and accounting and reporting.

The firm also has an affiliated general contracting company, AGP Services Inc., which has completed significant renovations at over 30 multi-family projects. AGP has bonding capacity for garden-style apartment projects of almost any size.

The Access Group has established enduring relationships in the affordable housing industry with state housing finance agencies, lenders, institutional investors, contractors, suppliers, consultants and the US Department of Housing & Urban Development (HUD). For additional information about the company, visit www.accessgrouphousing.com.

Representative Projects

Early in 2018, the company acquired two government-subsidized projects from a single owner. One property, consisting of 135 apartment units, was financed with low-income housing tax credits and tax-exempt bonds issued through the Michigan State Housing Development Authority (MSHDA). The tax-credit equity investor was a division of Chemical Bank. The other project, consisting of 75 townhomes, was financed through a private lender, Walker & Dunlop, which had the loan insured by HUD through the FHA 223(f) loan program.

AGP Services Inc. performed a \$3.2 million renovation at the properties during 2018 and 2019. The renovation work included roof and window replacements, kitchen remodeling, new flooring, common area improvements, paving, elevator updates, HVAC installations, and landscaping.

Access Group Management Team

James D. Schubiner is the managing member of The Access Group LLC. He oversees the day-to-day activities of the company and leads the efforts of its acquisitions team. He is directly responsible for the due diligence, underwriting and negotiation for the firm's investments. He also has overall responsibility for ensuring that the firm's portfolio of 29 income-producing properties are performing. He holds

a Bachelor of Arts degree from the University of Michigan in Ann Arbor and a law degree from Loyola University School of Law in Chicago.

Lauren Wasserman is the Vice President of Operations and has been with The Access Group since 2009. She is responsible for developing and implementing companywide initiatives that position properties for steady financial performance. Prior to joining the firm, Lauren was an investment banking analyst at Citigroup Global Investment Bank. She graduated from Brown University in 2004 with a Bachelor of Arts degree in mathematics.

Scott Collins is the Vice President of Construction and has been with the company since 2009. Scott uses his background in architecture and his experience in general contracting to budget, plan and coordinate the significant property renovations for the company. He also establishes the preventative maintenance schedule for each asset and ensures that the properties are in safe, sanitary condition for residents. Scott has his Bachelor's degree in Architecture from Lawrence Technological University and is a licensed residential builder and an experienced project manager with a focus on multifamily projects. He also serves as a board member for the Planning Commission of the City of Hamtramck.

Becky Morgan is a Senior Regional Property Manager and has been with the company since 2012. She is responsible for ensuring compliance with HUD regulations and low-income housing tax-credit program requirements. Becky has certifications as a Certified Occupancy Specialist and a Tax Credit Specialist through the National Center for Housing Management.

| Property Name | Address | City | State | Asset Type | Units | Year Built | Owned Since |
|---|----------------------------------|-----------------|-------|-------------------------|-------|---------------|----------------|
| Lincolnshire Redevelopment LDHA LLC | 900-1 Boyd Drive | Albion | MI | Multifamily | 81 | 1972 | 2015 |
| Blue Lake Residences LP | 7190 Progress Drive | Twin Lake | MI | Multifamily | 70 | 1969 | 2004 |
| Payne Hill LLC | 511 Payne Hill Road | Jefferson Hills | ΡΑ | Multifamily | 150 | | 2002 |
| Hillsdale Gardens LDHA LP | 7 Graceland Drive | Hillsdale | MI | Multifamily | 88 | 1973 | 2006 |
| Laurel Woods LP | 5110 Lindenwood Dr. West | South Beach | IN | Multifamily | 100 | 1982 | 2005 |
| Greentrees Limited Partnership** | 725 US Highway 51 Bypass East | Dyersburg | TN | Multifamily | 84 | 1982 | 2008 |
| Heritage Court Apartments, LLC | | Bellefontaine | OH | Multifamily | 130 | 1969-72 | 2008 |
| Royal Palms Housing, LLC** | 5601 Royal Palms Street | Houston | ТХ | Multifamily | 126 | 1963 | 2008 |
| Webber Apartments LLC** | 4830 Virgil Drive | Fort Worth | ТΧ | Multifamily | 120 | 1983 | 2008 |
| Parker Heights, LLC | 1505 Parker Drive | Charlotte | NC | Multifamily | 100 | 1969 | 2009 |
| Leechburg Apartments LLC | 1803 Garden Drive | Pittsburg | PA | Multifamily | 96 | 1974 | 2010 |
| BWM APARTMENTS LIMITED DIVIDEND HOUSING ASSOCIATION LLC | 2550 Grant | Alpena | MI | Multifamily & Senior | 112 | 1970s | 2010 |
| Francis Street Manager LLC | 212 Martin Luther King Avenue | Hattiesburg | MS | Multifamily | 84 | 1969 | 2014 |
| Taven Apartments LP** | 1008 Marlar Road | Caruthersville | MO | Multifamily | 76 | 1974 | 2011 |
| Irongate Housing LLC | 310 E 4th Avenue North | Aurora | MN | Multifamily & Seniors | 78 | 1979 | 2013 |
| Jeannette Housing LLC** | 922 Evans Street | Pittsburg | PA | Multifamily | 70 | 1976 | 2012 |
| Cypress Glen Housing LLC** | 605 Wisconsin Ave | Holton | KS | Multifamily | 20 | 1981 | 2013 |
| Forum Manor Housing LLC** | 1421 Forum Drive Suite B-2 | Rolla | MO | Multifamily | 44 | 1981 | 2013 |
| Knightsbridge Housing LLC** | 501 Southwest Franklin Avenue | Topeka | KS | Multifamily | 60 | 1980s | 2013 |
| Mulberry Court Housing LLC** | 1500 North Cedar Street | Abilene | KS | Multifamily | 37 | 1980s | 2013 |
| Tumbleweed Housing LLC** | 727 Tumbleweed Ct | Lyons | KS | Multifamily | 16 | 1980s | 2013 |
| Vantage Housing LLC** | 1030 W College St | Wellington | KS | Multifamily | 55 | 1980s | 2013 |
| Newton Housing LLC** | 300 W 5th St # 1F | Newton | KS | Multifamily | 45 | 1975 | 2014 |
| Sand Hill Townhomes LDHA LLC | 701 26th Street South | Escanaba | MI | Multifamily | 75 | 1979 | 2018 |

| West Highland Apartments LDHA LLC | 2701 1st Avenue South | Escanaba | МІ | Multifamily | 135 | 1979 | 2018 |
|---|-----------------------|---------------|----|-------------|-----|------|------|
| Gardengate Apartments LLC | 2611 Merritt Drive | Greensboro | NC | Multifamily | 125 | 1979 | 2019 |
| Barlinvis Apartments Urban Renewal LLC | | Atlantic City | NJ | Multifamily | 68 | 1971 | 2020 |
| Beneva Redevelopment Limited Partnership | 650 N Beneva Road | Sarasota | FL | Multifamily | 40 | 1991 | 2020 |