

RESOLUTION NO.: R-2017-070

*Authorizing the City Manager to execute a Professional Services Extension Agreement between the City of Columbia and the United Way of the Midlands for the Regional Coordination of Homeless Services in the Midlands*

BE IT RESOLVED by the Mayor and City Council this 5<sup>th</sup> day of September, 2017, that the City Manager is hereby authorized to execute the attached Professional Services Extension Agreement with the United Way of the Midlands for the Regional Coordination of Homeless Services in the Midlands, or on a form to be approved by the City Attorney, from July 1, 2017 through June 30, 2018, the total compensation for such services shall not exceed One Hundred Twenty-Three Thousand Four Hundred and No/100 (\$123,400.00) Dollars.

(Funding Source: 1018410 638306)

Requested by:

City Manager

Approved by:

  
City Manager

Approved as to form:

  
City Attorney

Introduced: 9/5/2017

Final Reading: 9/5/2017

  
Mayor

ATTEST:

  
City Clerk

ORIGINAL  
STAMPED IN RED

STATE OF SOUTH CAROLINA ) UNITED WAY OF THE MIDLANDS CONTRACT FOR  
 ) PROFESSIONAL SERVICES EXTENSION AGREEMENT  
COUNTY OF RICHLAND ) (Resolution No.: R-2017-070)

WHEREAS, the City of Columbia ("City") entered into a Contract for Professional Services ("Contract") with The United Way of the Midlands ("Consultant") on December 23, 2014 for the Regional Coordination of Homeless Services, which initial contract term expired on June 30, 2015; and,

WHEREAS, the Contract provided for four (4) additional one (1) year extensions of the Contract term; and,

WHEREAS, Contractor and City extended the contract term by contract extension agreements in 2015 and 2016; and,

WHEREAS, the most recent Extension Agreement expired on June 30, 2017; and,

WHEREAS, Contractor and City desire to extend the Contract for an additional one (1) year term commencing July 1, 2017 and ending on June 30, 2018;

NOW, THEREFORE, in consideration of the mutual undertakings and terms contained herein, the City and Consultant agree as follows:

1. The term of the Contract shall be extended for an additional one (1) year period from July 1, 2017 to June 30, 2018.
2. The total compensation for this one (1) year extension shall not exceed One Hundred and Twenty-Three Thousand Four Hundred and No/100 (\$123,400.00) Dollars, as indicated on Appendix "A" attached hereto.
3. Contractor's Scope of Services for this one (1) year extension shall be as reflected in Appendix A.

Except as modified herein and extended hereby, all other terms and conditions of the Contract for Consulting Services shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Extension Agreement for Contract for Professional Services this \_\_\_ day of \_\_\_\_\_, 2017.

WITNESSES:

\_\_\_\_\_  
\_\_\_\_\_

*Erika D. Moore*  
*[Signature]*

UNITED WAY OF THE MIDLANDS

BY: \_\_\_\_\_  
Print Name: \_\_\_\_\_  
Its: Executive Director

CITY OF COLUMBIA

BY: *Teresa B. Wilson*  
Teresa B. Wilson  
ITS: City Manager

APPROVED AS TO FORM

*[Signature]* 2/19/17  
Legal Department City of Columbia, SC

**APPENDIX A**



United Way  
of the Midlands

For the fiscal year 2017-18, among UWM’s key priorities under the City contract will be to develop plans for new housing and services for unaccompanied youth and long-term homeless populations and continue coordination of meal sharing programs. UWM will also continue to connect homeless providers and the Columbia Police Department to improve system efficiencies.

<b>FY 2016 Homeless Services Budget</b>	<b>City Funds Requested</b>	<b>Federal grants</b>	<b>MACH (cash &amp; in-kind)</b>	<b>UWM (cash &amp; in-kind)</b>	<b>Totals</b>
HMIS costs	\$ -	\$ 13,000.00	\$ 10,000.00		\$ 23,000.00
Staff for systems work	\$ 104,700.00	\$ 202,452.00		\$ 10,000.00	\$ 317,152.00
Travel, printing, and meeting supplies	\$ 5,000.00	\$ 8,000.00	\$ -	\$ 2,000.00	\$ 15,000.00
Program reporting	\$ 13,760.00	\$ 19,221.00	\$ -	\$ 25,000.00	\$ 57,981.00
Training	\$ 5,000.00		\$ -	\$ 5,000.00	\$ 10,000.00
Housing and services provided to clients	\$ -	\$ 2,923,224.00	\$ 6,000,000.00	\$ 1,320,000.00	\$ 10,243,224.00
	<b>\$ 128,460.00</b>	<b>\$ 3,165,897.00</b>	<b>\$ 6,010,000.00</b>	<b>\$ 1,362,000.00</b>	<b>\$10,666,357.00</b>

<b>Proposed tasks under City Scope of Services (Does not include work performed under federal or private resources)</b>	<b>Qtr. 1</b>	<b>Qtr. 2</b>	<b>Qtr. 3</b>	<b>Qtr. 4</b>
	<b>7/1/16-9/30/16</b>	<b>9/30/16-12/31/16</b>	<b>1/1/17-3/31/17</b>	<b>4/1/17-6/30/17</b>
Develop innovative housing and services for people who are experiencing long-term homeless				
Cultivate and engage landlord relationship networks				
Identify funding for affordable and specialized housing				
Work with Solicitor’s office and local hospitals to develop housing and outreach plan for high service use clients				

Develop programs for unaccompanied youth				
Improve communication mechanisms on resources available				

**APPENDIX A**



United Way  
of the Midlands

Continue youth roundtable of local stakeholders and implement action plan				
Resource development for specialized housing and services				

<b>Coordinate with justice systems</b>				
Coordinate requests for street engagement				
Coordinate street outreach and implement housing placement based on vulnerability				
Implement program to connect Columbia Police to providers such as youth services, meal share, and street outreach.				

<b>Coordinate meal sharing programs</b>				
Continue meal sharing advisory group				
Continue to add providers to meal share convenient agreement				
Update service map and meal sharing locations				
Continue mechanism for meal sharing providers to share information to enhance coordination				

<b>Employment and training promotion</b>				
Disseminate information and referral purposes				
Analyze gaps in programs and systems				
Identify resources to address gaps				

<b>Disseminate information</b>				
Work with City staff to prioritize information for distribution				

	Qtr. 1	Qtr. 2	Qtr. 3	Qtr. 4
	7/1/16-9/30/16	9/30/16-12/31/16	1/1/17-3/31/17	4/1/17-6/30/17
<b>Coordinate 2017 Annual Homeless Count</b>				
Secure county level coordinators and volunteers				
Produce 2017 Count Report				

<b>Reporting and grants management</b>				
Secure contract with City				
First quarter report				
Second quarter report				
Third quarter report				
Establish continuing goals and resource availability for extension				
Fourth quarter report				
Final report per "Deliverables" in RFP instructions				